

Consultant Profile

Andreas Dehmel

Consultant

Areas of Practice

- Compile and present annually and monthly financial statement package; including division P&L's, variance analysis and tracking of financial and operational KPI's to targets
- Financial analysis to identify the feasibility and new products, business locations, including financial modeling of revenue
- Excellent financial modeling skills, providing operational sales reports, variance analysis and forecasting for the annual budget
- Monthly reconciliation of all balance sheet and income statement accounts.
- Accounts receivables and deduction management
- Planning, execution and reconciliation of physical inventory and supply chain
- Management and analysis of cash flow, including bank reporting and negotiation of lines of credit
- Coordination of annual audit including all audit schedules and providing responses to all external and internal auditor inquiries
- Fixed Asset tracking and reporting, including acquisitions and disposals
- Perform revenue management audits
- First Choice Process Improvement Advisor (Six Sigma Green Belt Level)
- Accounts payable management
- Optimizing order-to-cash process
- Improving net working capital management
- Customer yield-management
- Working on local strategy paper in coordination with corporate strategy

Industry Lines

- International freight forwarding
- Homeopathic CPG

Computer Applications

- Excel
- Power Point
- Word
- Visio
- Tableau
- NetSuite
- Quickbooks

Education/Qualifications

- eMBA Controlling & Consulting at University of Applied Sciences (bfh / FHNW) Switzerland
- Bachelor's in economics: Finance and Marketing at University of Applied Sciences (FHBB) Switzerland
- Six Sigma Green Belt Level Advisor (First Choice Program at DHL)

Professional Experience

A reliable, results driven professional with years of experience in public and private companies mainly in Switzerland and the United States, but also several other locations in South America and Europe. A motivated self-starter, with excellent analytical and communication skills, strong hands on accounting and finance experience in a variety of industries. Proven track record of successful implementation of new technology solutions and process improvements in different areas to drive operational effectiveness to improve bottom line results.

Principal Areas of Practice

Andreas Dehmel has five principal areas of practice:

- CFO responsibilities
- Controller duties and responsibilities
- Financial reporting, analysis, budgeting and forecasting
- Implementation of corporate accounting systems (management- and financial accounting) and identifying and implementing new process improvements
- Implementation of controlling systems
- Forming new companies and setting up accounting system and operational processes

Major Projects

Implementation of corporate accounting systems (worldwide)

- Implementation of corporate financial and management accounting system (incl. interface to operations) in USA, Chile, France, Italy, Germany, England, Singapore and Hong Kong
- Technical and professional support of subsidiaries in all countries mentioned above
- Support for month- and year-end reporting/closing
- Implementation of a harmonized controlling system

Six Sigma process improvement workshops

- Education as First Choice Six Sigma Green Belt process improvement advisor (at DHL Headquarters)
- Preparing process improvement workshops (six sigma) performing interviews and documentation (DMAIC workbook)
- Facilitating process improvement workshops in warehousing, cash collection and freight forwarding areas
- Successful implementation of 20 process improvements with a saving potential of total >\$250k p.a.

Forming new company in the United States

- Chief Financial Officer of newly formed company
- Set-up of G/L incl. intercompany transactions to be compliant with corporate requirements
- Set-up of all operational activities to import products from Germany to be sold to all major retailers i.e. Walmart, Target, CVS, Walgreens, Rite Aid, Whole Foods and others
- Intercompany reconciliation with sister- and parent company

Moving operations and customer service to 3rd party provider

- Executive sponsor of outsourcing order-to-cash processes and warehousing operations relocation project with a \$500k+ savings impact p.a.
- Implementation of invoicing and deduction management interface with 3rd party provider (project volume \$150k)
- Overseeing switch of customer service including complaint management to 3rd party provider
- Oversee 3PL warehouse activities (in accordance with FDA regulations) to ensure timely and accurate distribution to major retailers i.e. Walmart, Target, CVS, Walgreens, Rite Aid, Whole Foods and others

Non profit organization

- Head of Finance and Administration of a regional skiing association (SSM in Switzerland)